U.S. Dairy Export Council
Ingredients | Products | Global Markets

U.S. Dairy Export Data: Dec 2020

Table of Contents

I. Summary
II. Total Milk Solids
III. NFDM/SMP
IV. Whey Products
V. Cheese
VI. Lactose

U.S. Dairy
Export Council
Ingredients | Products | Global Markets

Summary

Year End Performance: January - December

Category	2018	2019	2020	'19-'20 % Change	'19-'20 Vol Change	Unit
Total Export Value	**$5,582.9**	**$6,018.6**	**$6,567.9**	**9.1%**	**$549.3**	**Million $**
Total Milk Solids	**1,988,529**	**1,847,062**	**2,086,145**	**12.9%**	**239,083**	**MT**
SMP/NFDM	712,007	700,910	812,683	15.9%	111,773	MT
Dry Whey Products	546,711	447,967	554,980	23.9%	107,013	MT
Whey (0404.10)	*504,226*	*401,065*	*497,011*	*23.9%*	*95,946*	*MT*
WPC80+	*42,485*	*46,902*	*57,968*	*23.6%*	*11,066*	*MT*
Cheese	347,505	356,526	356,185	-0.1%	-341	MT
Lactose	392,112	378,094	376,948	-0.3%	-1,146	MT
WMP	48,045	39,245	38,564	-1.7%	-681	MT
Butterfat	44,617	24,270	25,971	7.0%	1,701	MT
MPC	32,731	34,370	41,676	21.3%	7,305	MT
Infant Formula	33,565	31,874	32,504	2.0%	630	MT
Evap/Cond Milk	16,967	17,070	10,867	-36.3%	-6,203	MT
Casein	2,931	2,717	3,131	15.2%	414	MT
Fluid Milk/Cream	115,207	130,653	128,739	-1.5%	-1,914	000 L

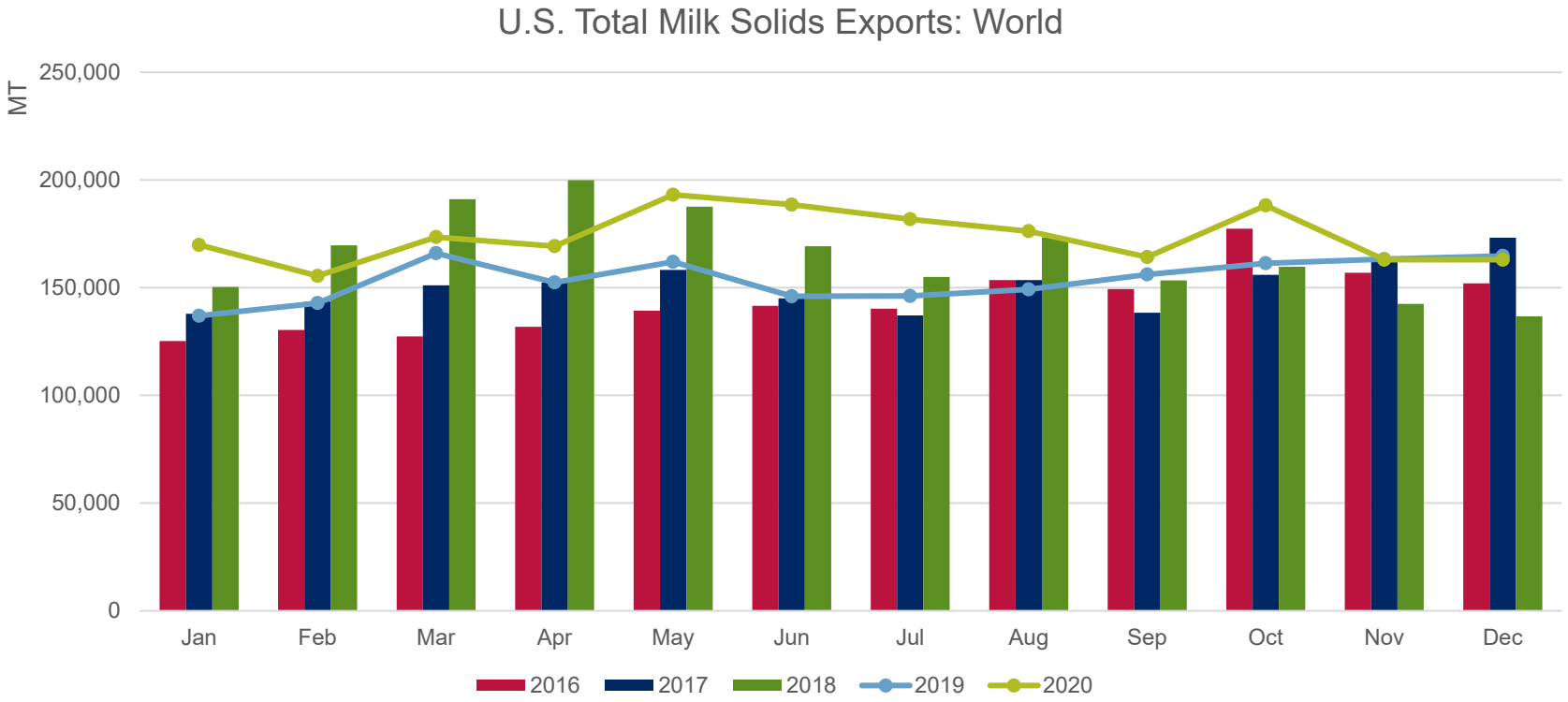
Month Of Performance: December

Category	2018	2019	2020	'19-'20 % Change	'19-'20 Vol Change	Unit
Total Export Value	**$428.3**	**$523.7**	**$508.5**	**-2.9%**	**-$15.2**	**Million $**
Total Milk Solids	**136,699**	**164,755**	**162,969**	**-1.1%**	**-1,786**	**MT**
SMP/NFDM	50,316	68,950	58,844	-14.7%	-10,106	MT
Dry Whey Products	34,461	40,500	51,406	26.9%	10,906	MT
Whey (0404.10)	*30,853*	*35,087*	*46,564*	32.7%	11,477	*MT*
WPC80+	*3,608*	*5,412*	*4,841*	*-10.6%*	*-571*	*MT*
Cheese	28,602	26,105	25,845	*-1.0%*	*-260*	MT
Lactose	27,467	29,753	26,729	-10.2%	-3,024	MT
WMP	2,102	5,261	3,103	-41.0%	-2,158	MT
Butterfat	1,948	1,649	3,754	127.6%	2,105	MT
MPC	2,949	3,191	2,064	-35.3%	-1,127	MT
Infant Formula	2,664	2,011	2,400	19.4%	390	MT
Evap/Cond Milk	1,667	1,256	1,269	1.0%	13	MT
Casein	280	243	353	45.2%	110	MT
Fluid Milk/Cream	9,297	9,678	9,719	0.4%	41	000 L

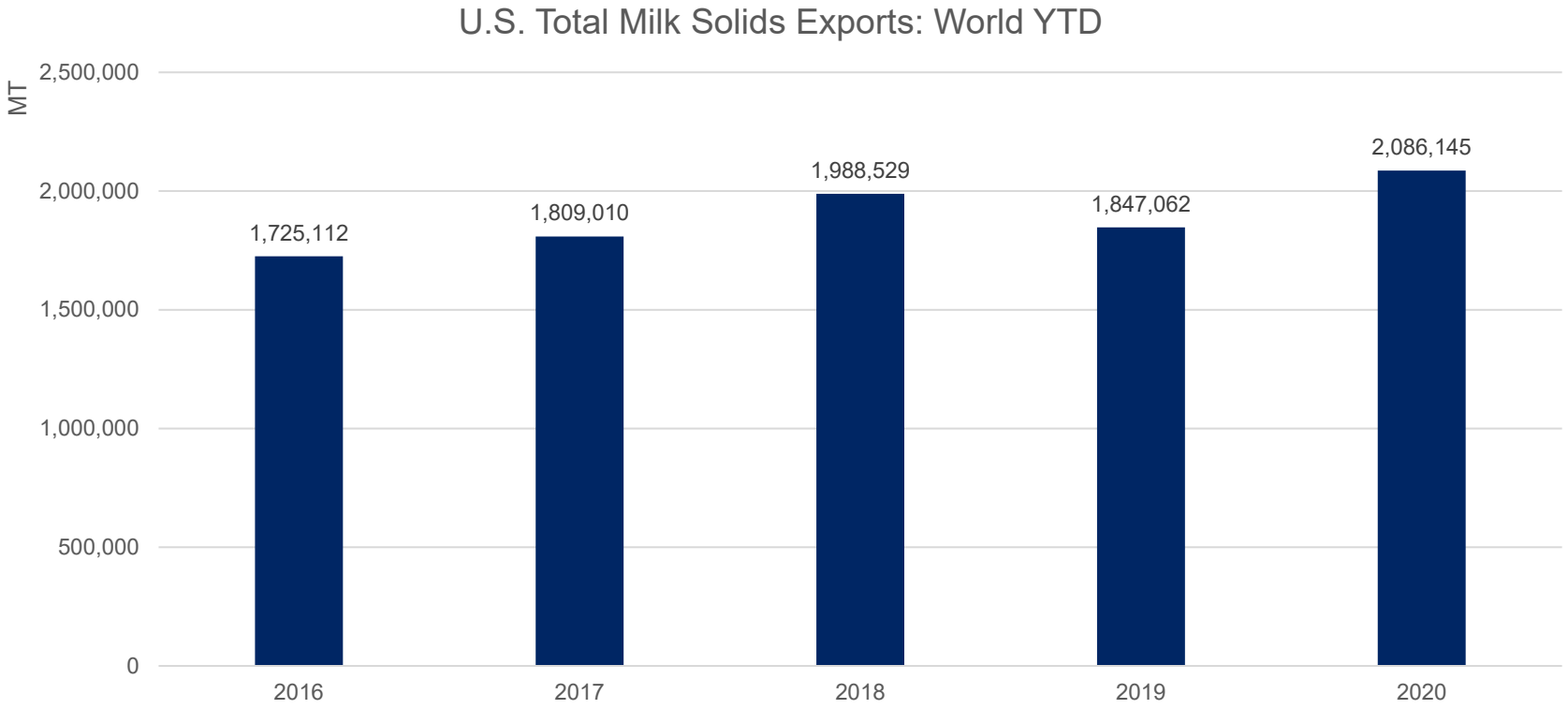
U.S. Dairy Export Council
Ingredients | Products | Global Markets

Total Milk Solids

Total Milk Solids Exports



Total Milk Solids Exports



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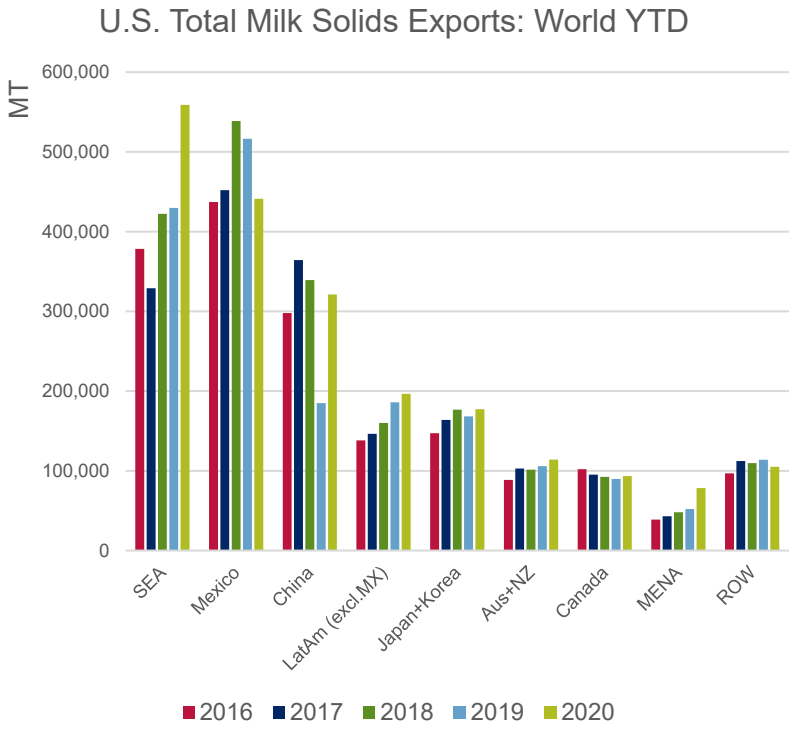


Total Milk Solids: Year to Date				
		1	2	3
Top Markets	World	SEA	Mexico	China
% of Total Exports		27%	21%	15%
Volume	2,086,145	558,960	441,085	321,200
YOY Change	239,083	129,159	-75,390	136,277
YOY % Change	13%	30%	-15%	74%

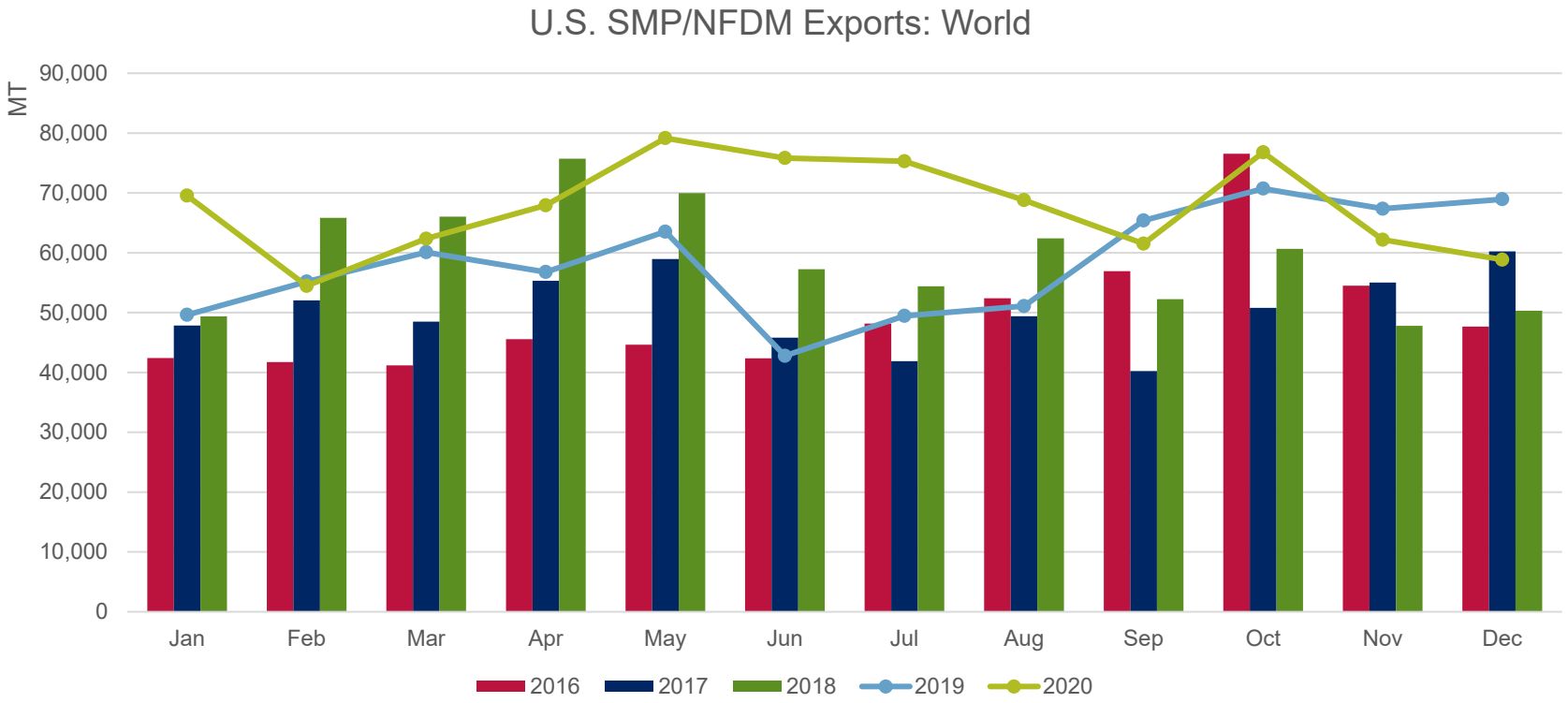
Total Milk Solids: Month Of				
		1	2	3
Top Markets	World	Mexico	SEA	China
% of Total Exports		24%	20%	20%
Volume	162,969	38,927	32,737	32,680
YOY Change	-1,786	-1,458	-5,595	14,744
YOY % Change	-1%	-4%	-15%	82%

U.S. Dairy Export Council

Ingredients | Products | Global Markets

NFDM/SMP

Total NFDM/SMP Exports



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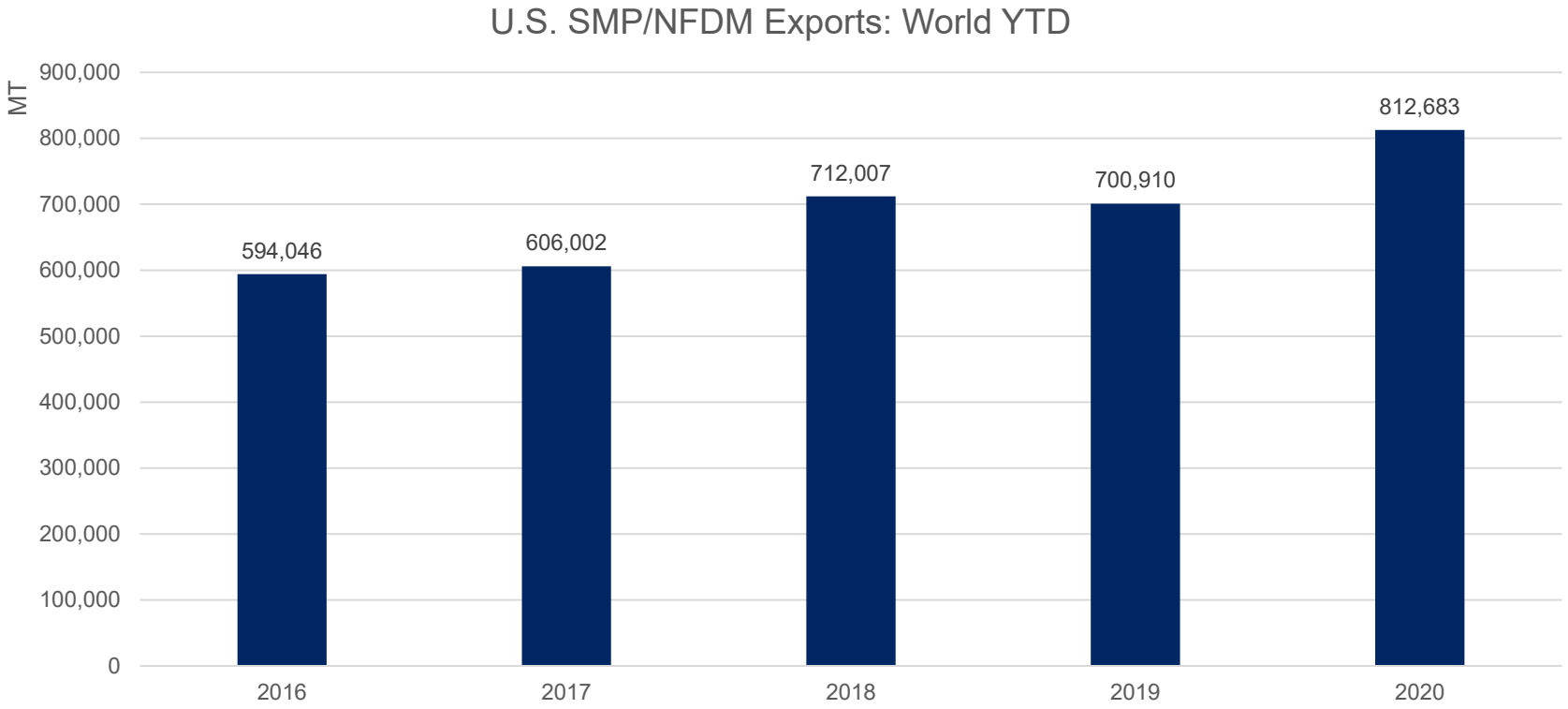

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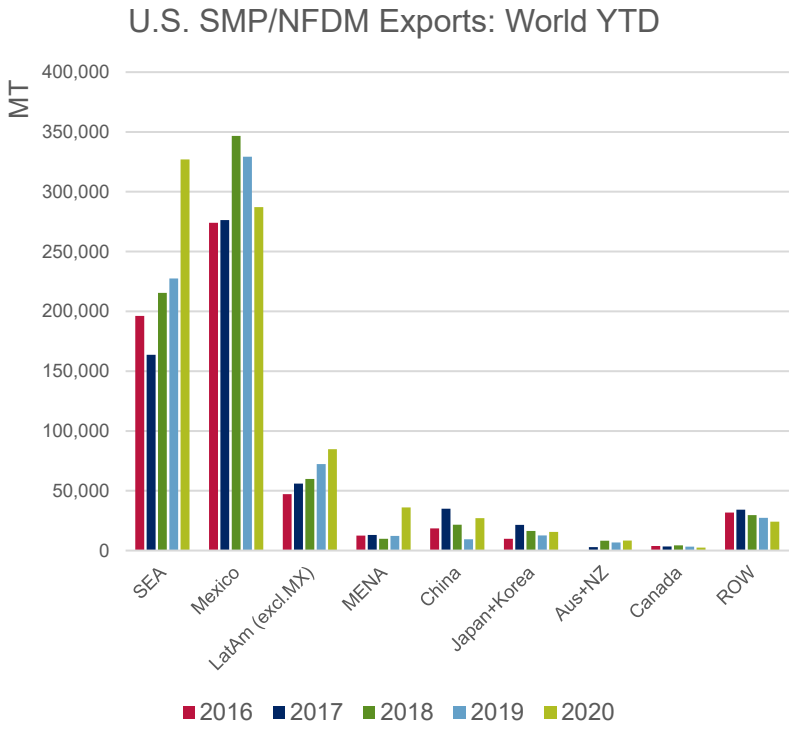
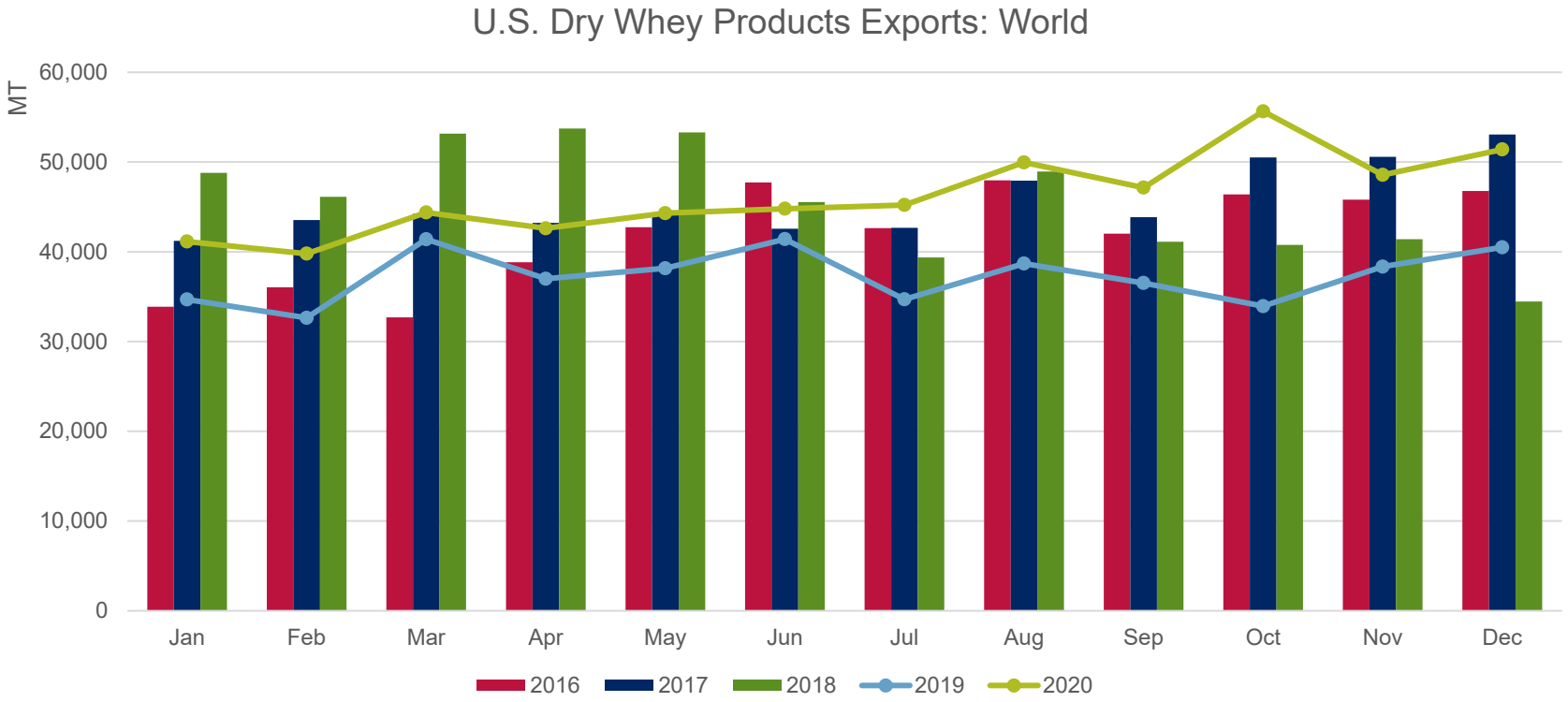


SMP/NFDM: Year to Date				
		1	2	3
Top Markets	World	SEA	Mexico	LatAm (excl.MX)
% of Total Exports		40%	35%	10%
Volume	812,683	327,032	287,118	84,815
YOY Change	111,773	99,519	-42,179	12,500
YOY % Change	16%	44%	-13%	17%

SMP/NFDM: Month Of				
		1	2	3
Top Markets	World	Mexico	SEA	LatAm (excl.MX)
% of Total Exports		43%	30%	14%
Volume	58,844	25,457	17,548	8,065
YOY Change	-10,106	925	-4,225	-3,522
YOY % Change	-15%	4%	-19%	-30%

Whey Products

Total Whey Products Exports



Total Whey Products Exports

Total Whey Products Exports

Dry Whey Products: Year to Date				
		1	2	3
Top Markets	World	China	SEA	Japan+Korea
% of Total Exports		40%	22%	8%
Volume	554,980	222,843	121,050	41,640
YOY Change	107,013	118,356	6,656	-310
YOY % Change	24%	113%	6%	-1%

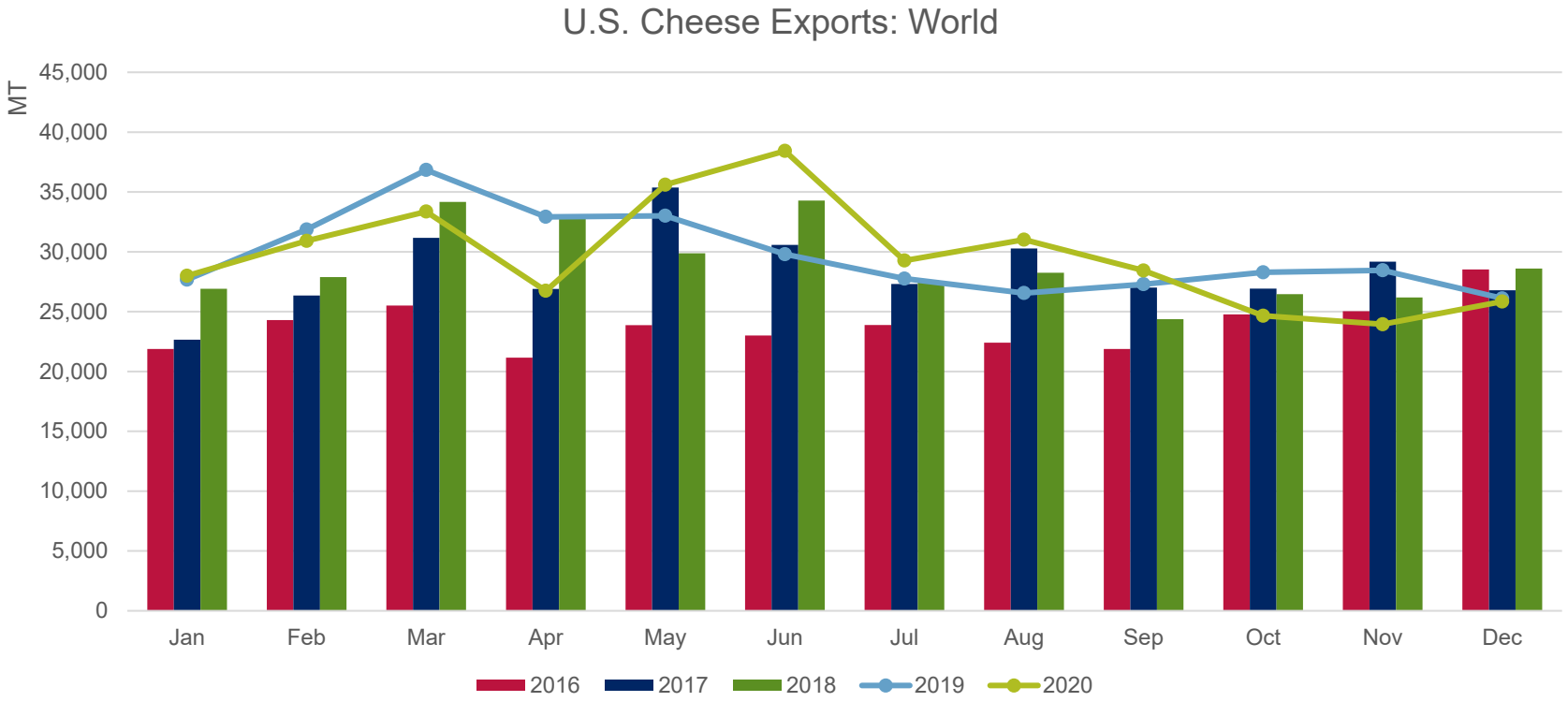
Dry Whey Products: Month Of				
		1	2	3
Top Markets	World	China	SEA	Mexico
% of Total Exports		50%	19%	7%
Volume	51,406	25,451	9,816	3,376
YOY Change	10,906	14,800	265	-1,839
YOY % Change	27%	139%	3%	-35%

U.S. Dairy Export Council

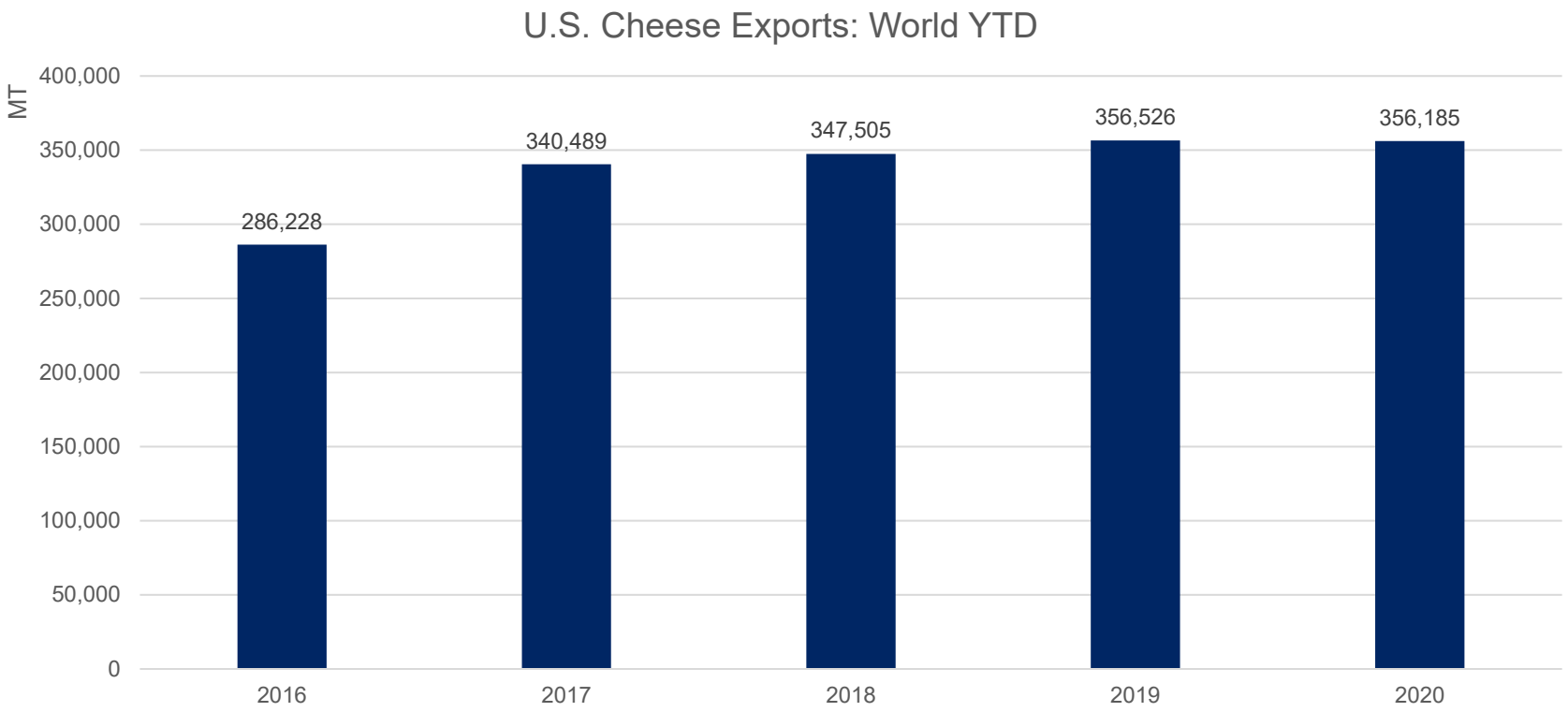
Ingredients | Products | Global Markets

Cheese

Total Cheese Exports



Total Cheese Exports



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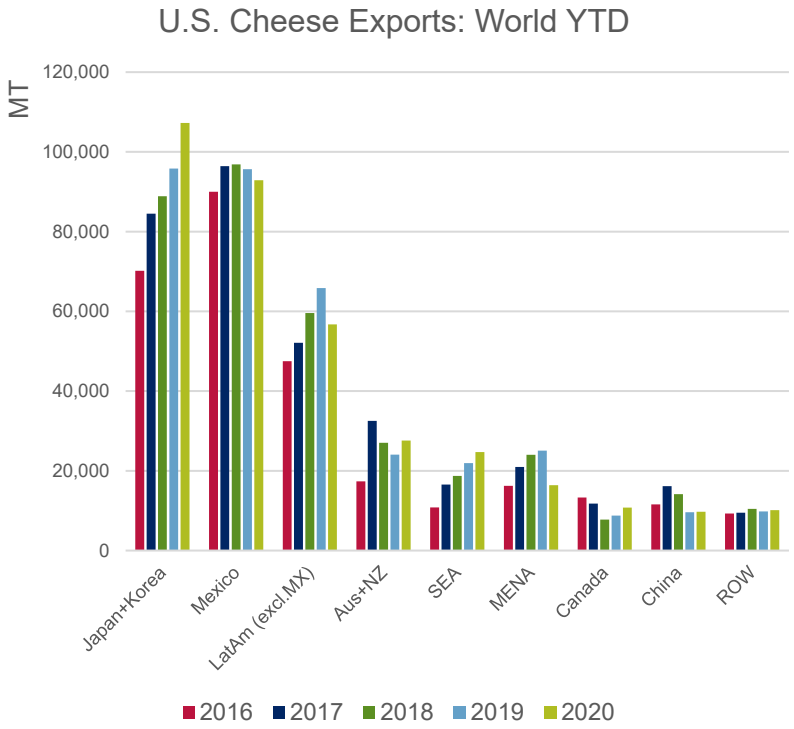


Cheese: Year to Date				
		1	2	3
Top Markets	World	Japan+Korea	Mexico	LatAm (excl.MX)
% of Total Exports		30%	26%	16%
Volume	356,185	107,239	92,898	56,724
YOY Change	-341	11,413	-2,749	-9,098
YOY % Change	0%	12%	-3%	-14%

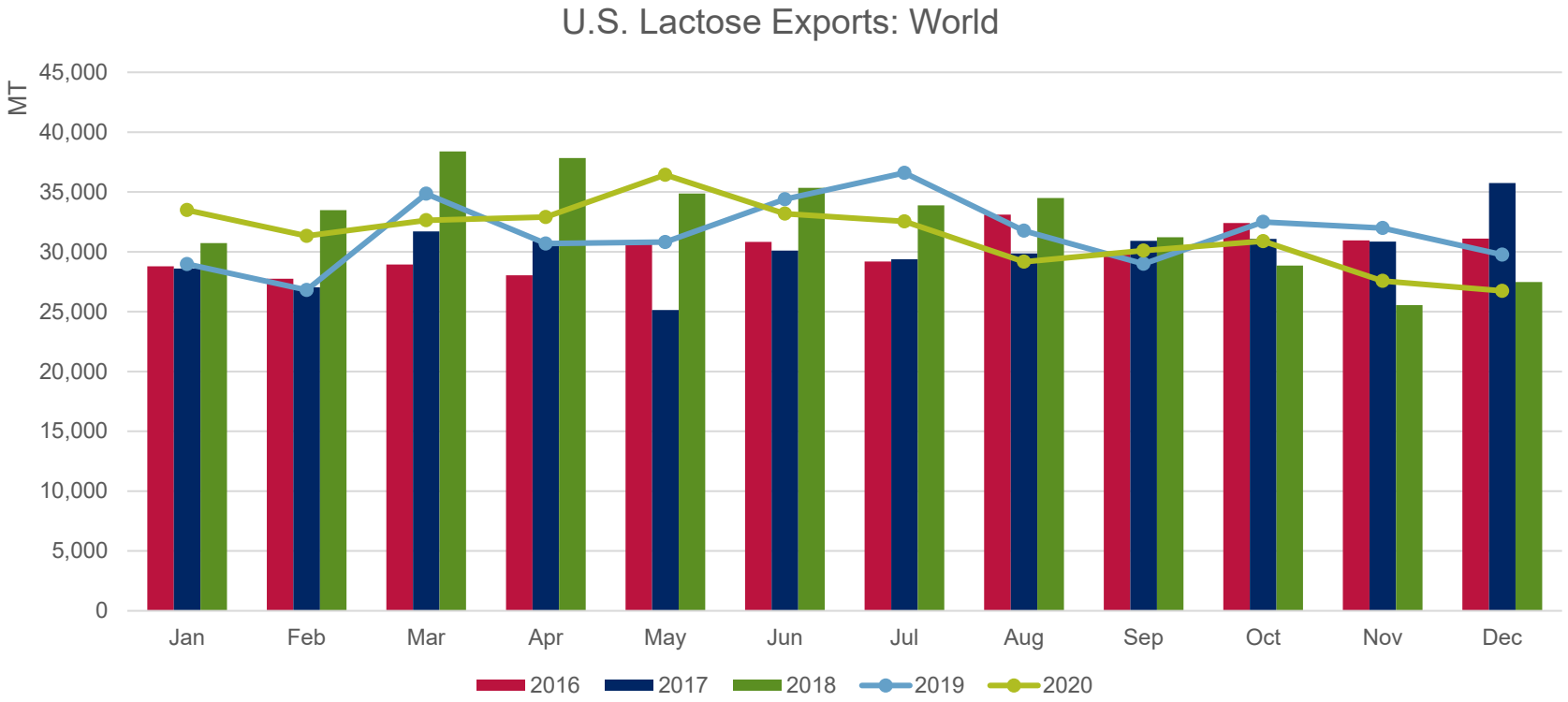
Cheese: Month Of				
		1	2	3
Top Markets	World	Mexico	Japan+Korea	LatAm (excl.MX)
% of Total Exports		29%	26%	20%
Volume	25,845	7,378	6,817	5,047
YOY Change	-260	-1,858	1,534	665
YOY % Change	-1%	-20%	29%	15%

U.S. Dairy Export Council

Ingredients | Products | Global Markets

Lactose

Total Lactose Exports



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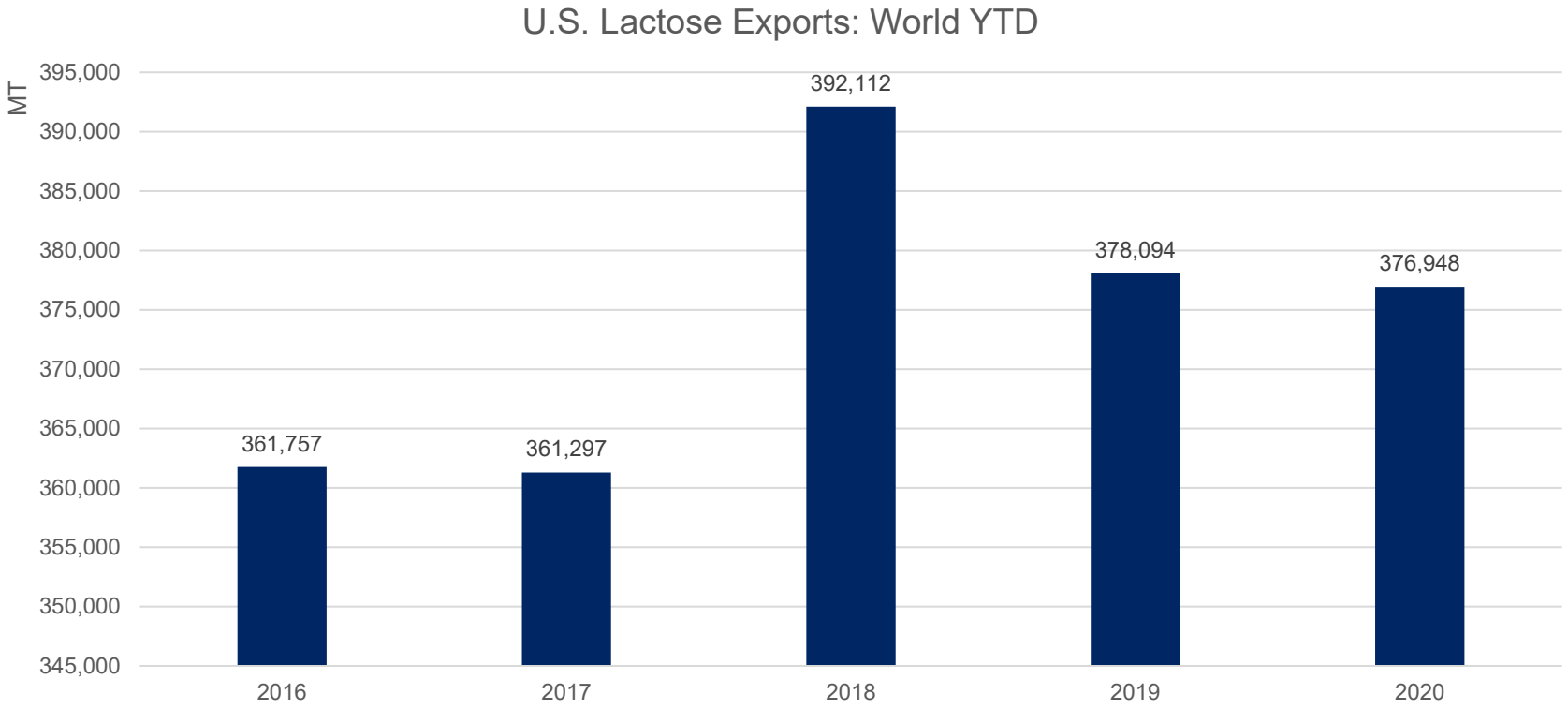

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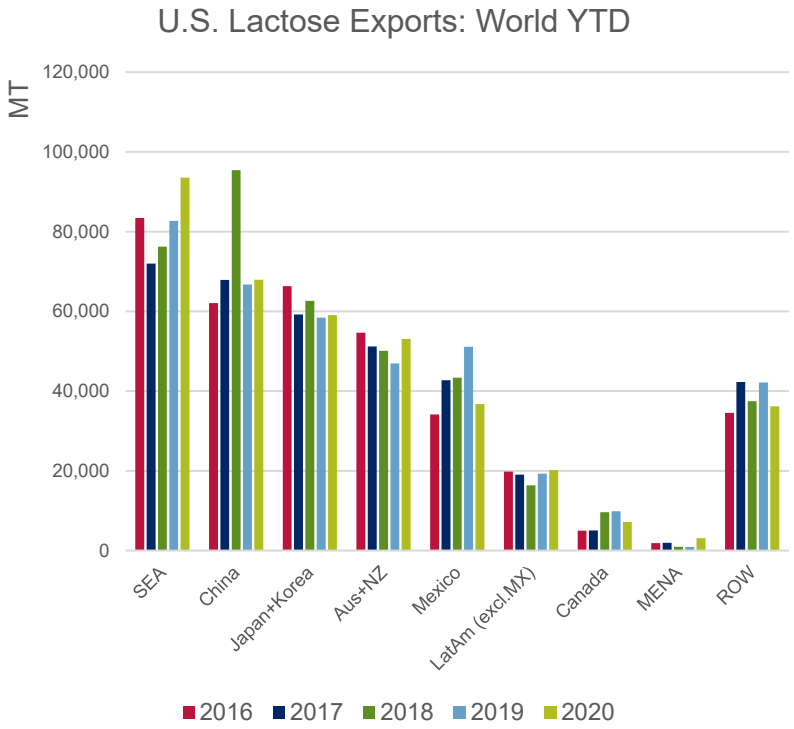

Lactose: Year to Date				
		1	2	3
Top Markets	World	SEA	China	Japan+Korea
% of Total Exports		25%	18%	16%
Volume	376,948	93,531	67,908	59,058
YOY Change	-1,146	10,827	1,169	648
YOY % Change	0%	13%	2%	1%

Lactose: Month Of				
		1	2	3
Top Markets	World	China	Japan+Korea	SEA
% of Total Exports		22%	19%	18%
Volume	26,729	5,937	4,966	4,800
YOY Change	-3,024	862	131	-1,527
YOY % Change	-10%	17%	3%	-24%