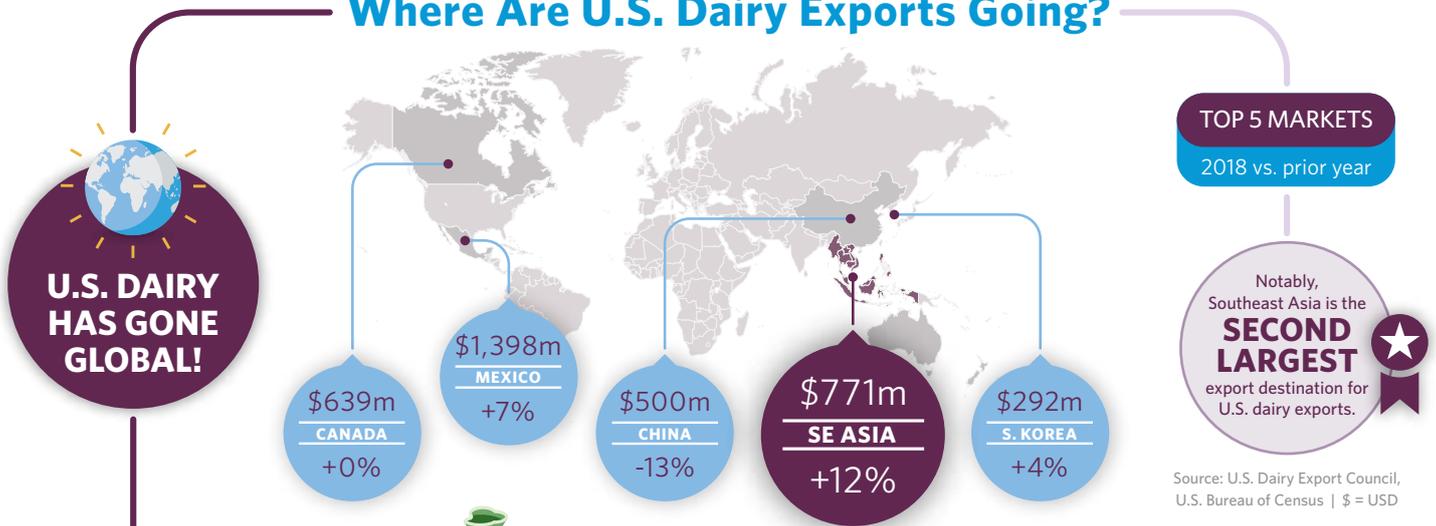


# U.S. Dairy Delivers in Southeast Asia

2018 was a record-setting year for U.S. dairy exports

## Where Are U.S. Dairy Exports Going?



## How Much U.S. Dairy Is Exported to Southeast Asia?

U.S. dairy exports to Southeast Asia have increased by over \$100 million in 2 years. **That's a lot of dairy products!**



In fact, 441,000 MT of U.S. dairy products were shipped to the region in 2018, **an all-time record.**



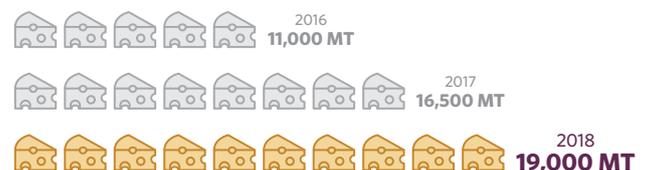
## What Types of U.S. Dairy Products Are Going to Southeast Asia?

Southeast Asia is a leading destination for U.S. dairy ingredient exports and a rising destination for U.S. cheese.

The equivalent of about one day's production of U.S. milk per month goes to Southeast Asia.

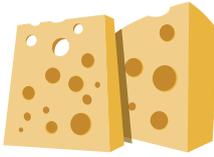


And U.S. cheese exports have increased 15% in 2018 over 2017, attaining an all-time record.



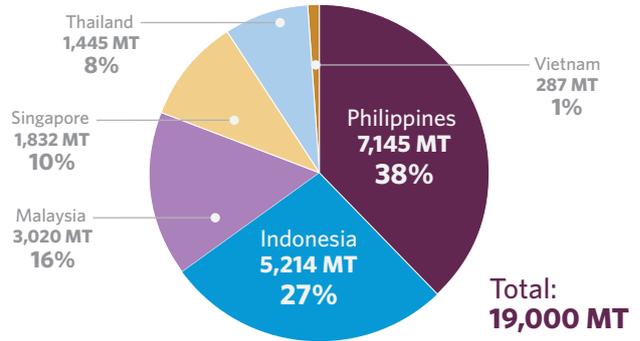
## Where in Southeast Asia Is U.S. Cheese Going?

19,000 MT of cheese is a big jump. More and more Southeast Asian customers and consumers are discovering U.S. Cheese every year.



**Philippines and Indonesia** are the top two destinations, accounting for 2/3 of U.S. cheese exports to the region.

### Top Southeast Asia Markets for U.S. Cheese



## What About U.S. Dairy Ingredients?



You guessed it, 2018 also set a new record for total U.S. dairy ingredient exports to Southeast Asia, **exceeding 421,800 MT.**

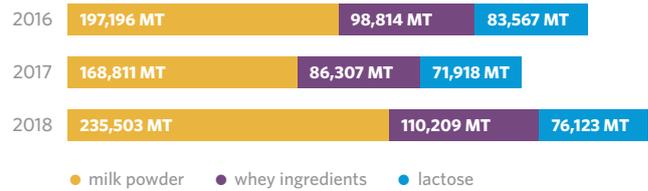


Includes milk powder, whey ingredients and lactose

## What Types of U.S. Dairy Ingredients Are Exported?

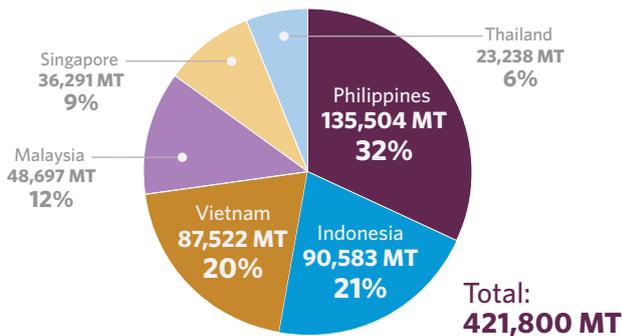


The answer? All kinds! Of note, 2018 was a top year for U.S. milk powder and whey ingredient exports, and a top-three finish for lactose.



## Where Are U.S. Dairy Ingredients Going?

### Top Southeast Asia Markets for U.S. Dairy Ingredients



In a word, everywhere! 421,800 MT of U.S. dairy ingredients are exported to Southeast Asia each year.



**Philippines, Indonesia, and Vietnam** together account for 3/4 of U.S. dairy ingredients to the region.

**2018 was a record year for U.S. Dairy, and we look forward to 2019.**



Eager to learn more about U.S. Dairy business and innovation opportunities in Southeast Asia?

Please visit our regional microsite portal at [ThinkUSAdairy.org/SEAsia](http://ThinkUSAdairy.org/SEAsia) or contact USDEC Southeast Asia at [info@dairyconnect.biz](mailto:info@dairyconnect.biz).

For further information about U.S. dairy suppliers, access the U.S. Dairy Supplier Directory at [ThinkUSAdairy.org](http://ThinkUSAdairy.org).

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